

# Be with us to make seafood safer

Consumers are getting more and more concerned about their health, and realize that food is one of the contributing factors to their and their family's health in the long run! MEKSEA strongly believes that seafood that has natural quality is current, and will be a growing consuming trend. We would like to share with you one secret that helps us maintain our long – lasting cooperation with traditional customers: it is surely not about trying to offer the cheapest price, it is all about bringing consumers satisfaction and safe feelings when they choose a product distributed by you!

We would like to share with you more about the advantages when start long-term cooperation with us. For more information, please call Hoang Duy at **+84 903 872 469** or email **hoang@mekseaconnection.com**



[mekseaconnection.com](http://mekseaconnection.com)  
[mekongseafood.vn](http://mekongseafood.vn)

## Our Story

### From the beginning...

Mekong Seafood Connection (MEKSEA) was set up in 2010 in the knowledge that Vietnamese seafood though among the top richest sources still has not made its name popularly known for the variety and quality to consumers worldwide.

We understand the shortest way to get Vietnamese seafood to the top ranks of the world is through the connection of various strengths from individual, capable producers by international standards and strictest control on quality and sustainability. On top of that is the commitment to more and more professional services so that customers from any corner of the world could put their trust into each order they place.

### Up to now and future

After six years of driving Mekong Seafood Connection in that direction, we are now proud that MEKSEA has been gradually gaining its name as a top prestige distributor in Vietnam having full manufacture cooperation with more than 50 most competent factories located across different material areas throughout Vietnam producing a full range of seafood to export to over 80 markets in the world.

**MEKONG**  
SEAFOOD CONNECTION  
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## What are Our Strengths?

### We can

**M**anage the whole production process by our conscientious and experienced Quality Control Experts.

**E**nsure the product is right quality, quantity, delivery time and always issue a Quality Guarantee Letter for each shipment we deliver.

**K**eep in touch with customers in their own languages 24/7 with production progress, daily market information and solve arising issues immediately.

### We help

**S**ave time, travelling expenses and other expenditures when you buy products on your own and use outsourced inspection services.

**E**arn more profits, approach more potential customers and diversify your product range thanks to our strategic cooperation with more than 50 producers for bulk purchasing, and combines various items into one single shipment.

**A**void unexpected risks while you are not regularly present in Vietnam to have a deep understanding about single producers and control production.

## We not only sell seafood, But also bring satisfaction

Business is not all about successful sales. We – MEKSEA always stay side by side with customers to learn about their needs and wants, even their goals and target buyers. Based on MEKSEA's experience with different markets, best options are made for customers to choose regarding products specifications, quality and price. The customers' satisfaction and success are MEKSEA's final sold products.

Orders are not considered as completed when delivery made. It is only finished when MEKSEA has the customers' final feedback with the satisfaction from them and their buyers. This explains why most of our current customers are those introduced by other partners.



### Full range of seafood originated from Vietnam **One Stop Seafood Source**

Vietnam is among a few countries possessing worldwide richest seafood sources, which is mainly because of the Mekong River's flow and the coastline of over 3,000 km. Popular products highly featured are pangasius, shrimp, tuna, squid, octopus, clam, scallop and value added products. We are happy to be born here as a professional and capable distributor of seafood having established strategic manufacture cooperation relationship with more than 50 producers of different seafood items located at material areas throughout Vietnam.

## We DO like small orders!

Our target customers are small to medium enterprises and distributors. We understand customers, sometimes, cannot place an order of big quantity. Our special policy, therefore, is created to help you with trial orders of seafood originated from Vietnam. We are willing to deliver your sample orders with a small quantity of each item, or that of different items with various specifications.

